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WHOLESALE PRICE LIST

HOWARD E. GATES, 119 S. Illinois St., Anaheim, Calif., USA.

Seventh collecting trip to Lower California, Mexico, Jan. to Mar. 1934.

TERMS:-PRICES are in United States Dollars on a basis of English Pound \$4.55, Japanese Yen \$.28, German Mark \$.34, Mexican Peso \$.28. Any fluctuation of the Dollar will be met by adjustment of price on shipping dates. Owing to the present low value of the Dollar, these prices are the lowest ever offered for these plants.

PACKING IN ventilated cases and delivery to a Mexican shipping port free. Brokerage, ocean freight, insurance, etc., extra.

DATE OF SHIPMENT: February, March & April from Lower California.

Better shipping facilities than ever before are in prospect. Allow 30 to 40 days to Europe and Japan. DELIVERY COSTS to Europe about \$35., to Japan \$30 per \$100 of invoice value on large shipments of assorted species. PAYMENT: 75% cash with order, balance including delivery costs against documents on arrival. MINIMUM ORDER at these prices \$35.00. DISCOUNTS on orders amounting to over \$250., 5%. Over \$500., 10%. LOSS OF PLANTS: Good plants, liberal count & excellent packing will be provided, but loss of plants in transit is at Customer's Risk. HEALTH CERTIFICATES: Furnish us with any special regulations of your country to avoid subsequent loss. UNITED STATES CLIENTS must secure Federal Importation Permits. NAMES: According to "Cactaceae" by Britton & Rose.

Priced per piece in the following quantities: 10 50 100
CEREUS TYPES, 6 to 15 inches high.

Bergerocactus emoryii (Cereus emoryii)35	.30	.25
Lemaireocereus thurberi (Cereus thurberi).....	.35	.30	.25
" Littoralis (Cereus littoralis).....	.50	.40	.35
Lophocereus australis, one foot hairy tip cuttings.	.60	.50	.40
" gatesii, new species 1933, 10 to 15 ribs			
spiny, attractive, rare, one ft. hairy tip cuts..	1.00	.85	.75
Lophocereus sargentianus, one ft. hairy tip cuts.	.60	.50	.40
" schottii, one ft. hairy tip cuttings	.60	.50	.40
" schottii, monstrosus (Cereus mickleyanus)			
smooth skin, ribless, spineless, a sensation			
wherever shown, 6 to 15 inch tip cuttings.....	.80	.60	.50
# If desired, small plants of Lophocereus with-			
out hairy spines will be furnished @ same prices.			
Machaerocereus eruca, the Creeping Devil cactus..	.50	.40	.35
" gummosus (Cereus gummosus).....	.35	.30	.25
Myrtillocactus cochal (Cereus cochal).....	.80	.60	.50
" rare new species, blue branches,			
very small spines, cuttings only.....	.50	.40	.35
Pachycereus pringlei (Cereus pringlei, titan, calvus)	.40	.35	.30
" pecten-aboriginum.....	.40	.35	.30
Peniocereus johnstonii, tubers only, tops trimmed	1.50	1.25	1.00
Wilcoxia striata (Cereus striatus, diguetii).....	.60	.50	.40

FEROCACTUS (ECHINOCACTUS) 3 to 6 inch plants.

Chrysacanthus.....	.35	.30	.25
Coloratus, (Gates 1933) very wide, reddish spines.	.25	.20	.15
Diguettii, straight spined, the largest viznaga..	1.75	1.50	1.25
Fordii, gray hooked spines, beautiful pink flower	.35	.30	.25
Gracilis, (Gates 1933) red spines.....	.25	.20	.15
" smaller sizes at \$7.50 & \$10.00 per 100			
Horridus, very rare, strongly hooked gray spines.	1.00	.85	.75
Orcuttii, curved, yellow to gray spines.....	.20	.15	.10
" smaller sizes at \$5.00 & \$7.50 per 100			
Peninsulae, gray, hooked spines.....	.35	.30	.25
Rectispinus, exceedingly long, straight spines.			
Rare.....	4.00	3.00	2.00
Santa Maria, curved, parted spines, very scarce...	1.75	1.50	1.25
Tortulospinus, (Gates 1933) long, twisted spines..	.35	.30	.25
Townsendianus, very green plant, small white spines.	.35	.30	.25
Vizcainensis, (Gates 1933) heavy hooked spines...	.50	.40	.35

WHOLESALE PRICE LIST

Sheet #2

HOWARD E GATES, LOWER CALIFORNIA COLLECTING TRIP, Spring, 1934.

PRICES of Echinocereus, Cochemeias, Bartachelia and Neomammillarias are for assorted singles and small clusters.

	10	.50	100
Echinocereus brandegeei (Cereus brandegeei).....	35	.30	.25
" barthelowanus, purplish spines, clusters.	25	.20	.15
" mammillatus, long, yellow spines.....	35	.30	.25
" maritimus (Ech. flaviflorus) clusters.....	20	.15	.10
" pacificus, (Cereus pacificus).....	60	.50	.40
" pensilis (Cereus pensilis).....	80	.60	.50
" sciurus (Cereus sciurus) mammillaria like	25	.20	.15
COCHEMEIA halei (Mammillaria halei).....	35	.30	.25
" poselgeri (Mammillaria poselgeri, roseana)	25	.20	.15
" setispina (Mammillaria setispina).....	50	.40	.35
Bartschelia schumannii (Mammillaria schumannii)....	20	.15	.10
NEOMAMMILLARIA (Mammillaria)			
Albicans, cespitose, straight white spines.....	25	.20	.15
Amillata, cespitose, blue green plant, vari-col. spines.	20	.15	.10
Arida, globular, milky, light colored spines.....	40	.35	.25
Blossfeldiana (Gates 1933) fleshy roots, hooked brown			
spines, large pink flower.....	20	.15	.10
Brandegeei, milky, flattened, globular, fine gray spine.	35	.25	.20
Bullardianus, (Gates un-published) cespitose, small			
plant, white spines, dark central, pink flower.	25	.20	.15
Capensis, (Gates 1933) densely cespitose, brown spines,	25	.20	.15
" var. pallida (Gates unpublished) white flower....	25	.20	.15
Ceralboa, solitary, cylindric, spines all yellow.....	60	.50	.40
Evermanniana, milky, densely spined.....	60	.50	.40
Fraileana, cespitose, pinkish spined, pink flowers...	20	.15	.10
Gabbii, large globular, milky, brown spines.....	25	.20	.15
Marshallianus (Gates unpublished) globular, milky....	35	.25	.20
Peninsularis, milky, few short gray spines.....	20	.15	.10
Petrophila, cespitose, large, milky, brown spine, rare.	80	.60	.50
Phitauiana (Baxter 1931) cespitose, weak, light spines	25	.20	.15
Slevina, solitary, densely spines.....	35	.30	.25
Gates #128 Globular, milky, very long dark central..	35	.30	.25
Gates #505 Large globular, milky, brown spined.....	35	.30	.25
Gates #507 Cespitose, non-milky, nearly white, weak sp.	35	.30	.25
Gates #510 Globular, milky, white spines.....	50	.40	.35

OPUNTIAS, cylindric types:

Alcahes, Burrageana, Calmalliana, Cholla,			
Ciribe, Clavelliana, Molesta, Tesajo	35	.30	.25
Opuntias, flat jointed types:			
Commonduensis, Gosseliana, Pycnantha, Margaritana	40	.35	.30
Invicta, resembles an Echinocereus.....	75	.60	.50
Cuttings of O. invicta, pycnantha & margaritana.....	25	.20	.15

GRUSONIA santa maria, new brown spined species....	.75	.60	.50
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Agaves, about twenty species of Euagaves;

List on request.....	.50	.40	.35
Dudleyas, about fifty species, mostly undescribed..	.25	.20	.15
Pedilanthus macrocarpus (Euphorbia parkhardii)....	.35	.25	.20
Idria columnaris, the living telegraph pole; under 1			
foot, \$1.00; 2 foot \$3.00; 3 foot \$5.00.			
Pachycornis (Veatchia) discolor, the elephant wood		\$1.50 up.	
Fouquierria burrageana (Ocatillo).....		\$3.00 each.	
Fouquierria diguetii (Peninsularis).....	50	.40	.35
Yucca valida, a tree yucca.....	1.50	1.25	1.00

The Mexican Government prohibits the export of cactus seed. We recommend importing plants and growing your own seed. Prices of larger specimens, on request.

PLEASE WRITE AT ONCE CONCERNING YOUR REQUIREMENTS.
